



Northwestern  
University

May 2, 2020

David Eshioronameh Otukpe

has successfully completed

Connecting with Sales Prospects

an online course authorized by Northwestern University and offered through Coursera

Craig Wortmann  
CEO, Sales Engine Inc  
Venture Partner, Pritzker Group Venture Capital  
Clinical Professor, Kellogg School of Management

COURSE  
CERTIFICATE



Verify at:

<https://coursera.org/verify/BQ98F8NUR7AG>

Coursera has confirmed the identity of this individual and their participation in the course.

This certificate attests to the learner's completion of an online course / project delivered via Coursera. It does not constitute formal enrollment at any university or entity and does not itself grant academic credit, grades, or a degree. Institutions or organizations may, at their discretion, recognize this learning toward their own programs or credentials.